

Distributor Qualification Requirements

We are committed to the success of our brand and our distributors. Our goal is to offer distributorship to the most qualified people in each market and establish long-term mutually beneficial business relationships with our distributors. SEPE NATURAL ORGANIC PRODUCTS distributor will enjoy exclusive representation of not only SEPE products but also other brands and products SEPE is manufacturing in the authorized territory and the most competitive wholesale prices from the manufacturer.

SEPENATURAL takes pride in setting high standards for its authorized representatives. We seek individuals and/or businesses that are able to meet all the following qualifications and will be dedicated in promoting and distributing SEPE NATURAL ORGANIC PRODUCTS.

1. The prospective distributor must have experience in selling the products of interest, must have a local office in the pursuing territory. Such as Main dealership, Local dealership, Sub-Dealer, or Sales Representation.
2. The prospective distributor must have a technical support and service team who are trained to provide professional maintenance and service for units sold. Capability skills such as Employee training, Advertisement, Publicity, Fair exhibitions.
3. The prospective distributor must meet the mutually agreed annual sales quota. SEPE reserves the rights to adjust the sales quota annually based on market demands. SEPE will work with its prospective distributors for a trial period of 6-12 months to develop specific regional markets. This arrangement gives both parties the flexibility to learn about each other's capabilities, establish trust and evaluate the sales potential for SEPE products in the local market.
4. The prospective distributor must meet all the qualifications of Stocking the goods properly in a warehouse under our inspection and handle logistics accordingly.

Upon meeting all the above four qualifications within the trial period, the potential distributor will be appointed SEPE NATURAL ORGANIC PRODUCTS distributor with a binding contract. The newly appointed distributor will be evaluated annually against the qualification requirements stated in the contract.

The distributorship will be renewed if qualifications are maintained. If the distributor fails to fulfill the requirements as stated in the contract, the distributorship will be reassessed for possible termination. If you are interested in working with us and becoming an SEPENATURAL ORGANIC PRODUCTS distributor, please fill out the following Distributor Application Form to the best of your knowledge and email it to us at: sepenatural@sepenatural.com.tr

We will evaluate your qualification and contact you shortly.

SEPE NATURAL ORGANIC PRODUCTS INDUSTRY AND TRADE INC.
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Distributor Application Form

CONTACT INFORMATION

Business name:

Business address:

City:

State/Province:

Zip code:

Phone :

Fax :

Email:

Company website:

Principal contact name:

Title:

Principal contact's email:

BUSINESS BACKGROUND

Type of Business:

Retailer

Wholesaler

Import/Export

Manufacturer

Other (specify)

Products/services you currently offer:

Number of years in business:

Number of locations:

Number of employees in sales:

Number of employees in technical service:

Yearly revenue in EURO:

DISTRIBUTION REQUESTS

SEPE NATURAL products you are interested in distributing:

Your target market for distributing SEPE NATURAL products (countries/cities):

Please tell us briefly how you plan to promote and sell our products. Attach separate sheet, if needed.

How many SEPE NATURAL units do you plan to sell in the next 3, 6 and 12 months?

Please tell us briefly the products and brands that in is your portfolio. Attach separate sheet, if needed.

Authorized Signature:

Date of Application: